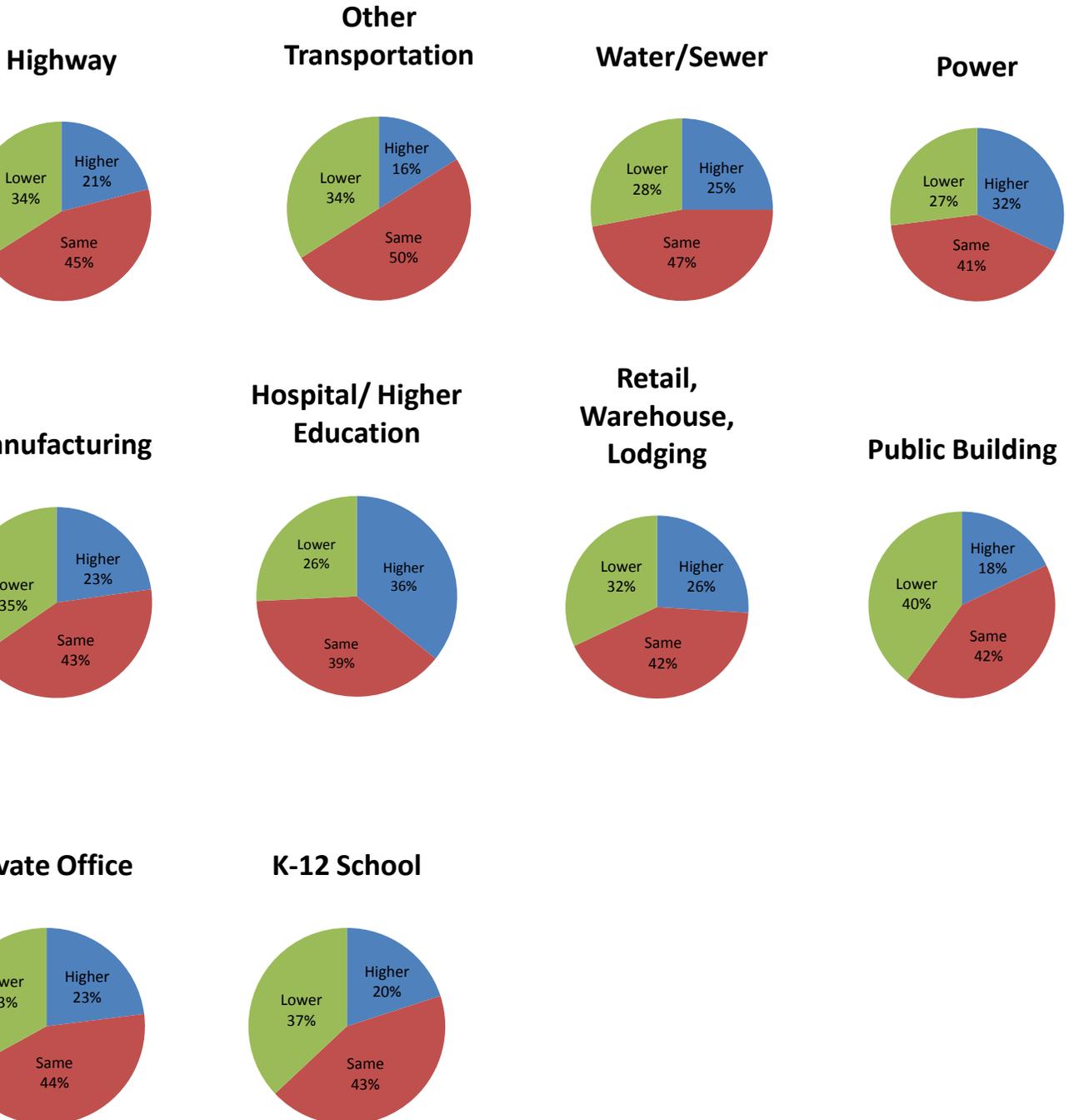


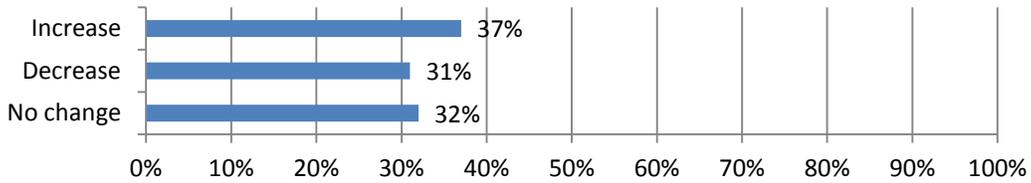


2013 Construction Outlook Survey Results
National Results

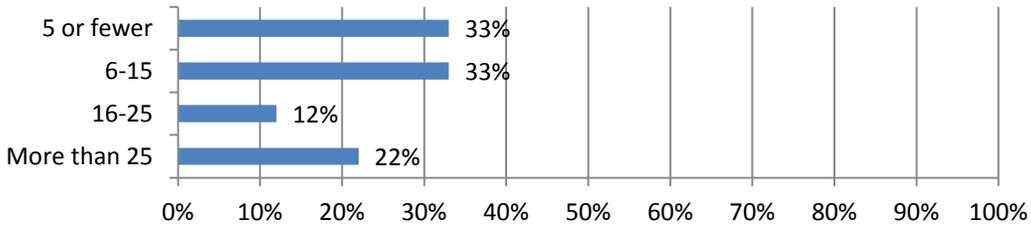
1. Compared to 2012, do you expect the available dollar volume of projects you compete for in 2013 to be:



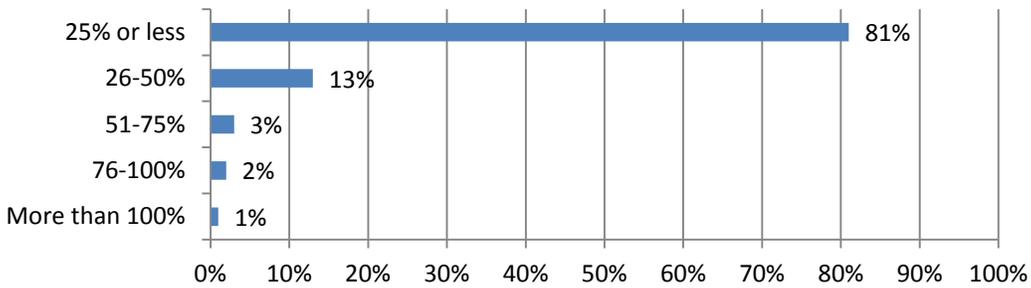
2. Did your total number of employees increase or decrease in 2012?



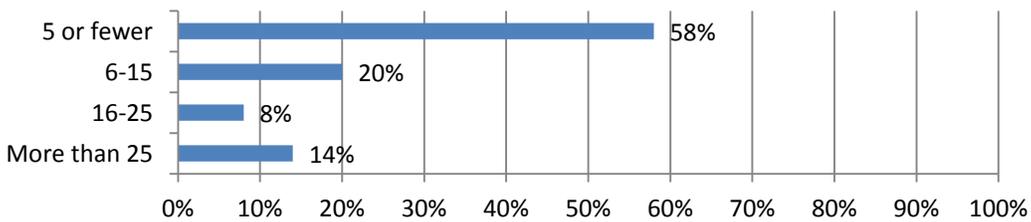
3. Estimate the number of employees added in 2012.



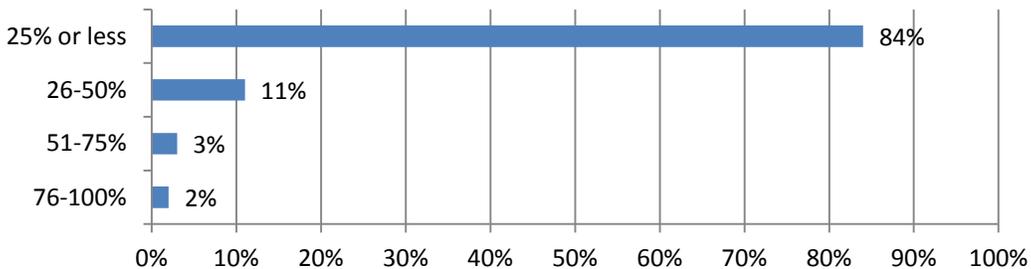
4. Estimate the percentage of your year-ago workforce the new additions represented.



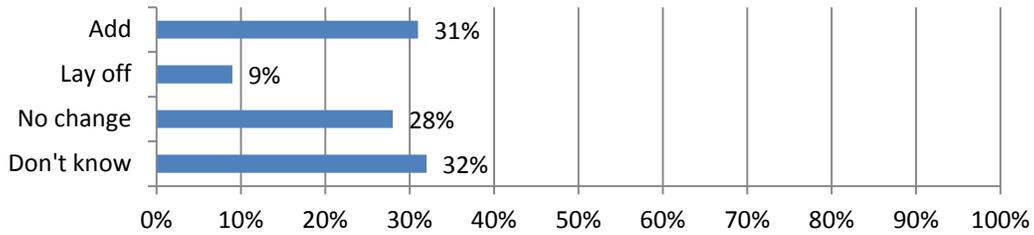
5. Estimate the number of employees laid off in 2012.



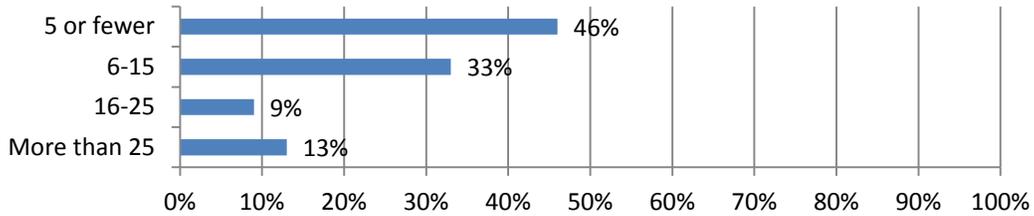
6. Estimate the percentage of laid off workforce.



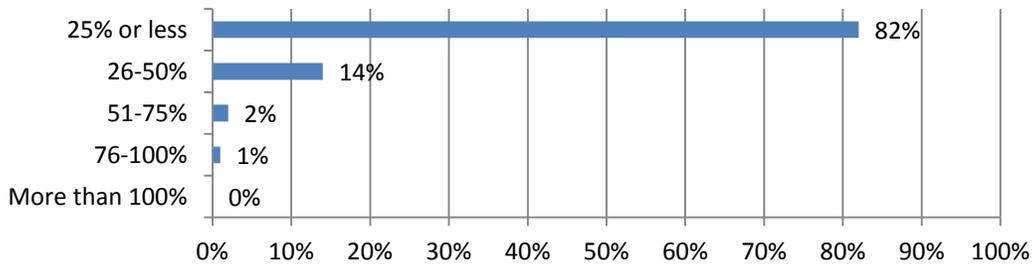
7. Do you plan to add or lay off employees in 2013?



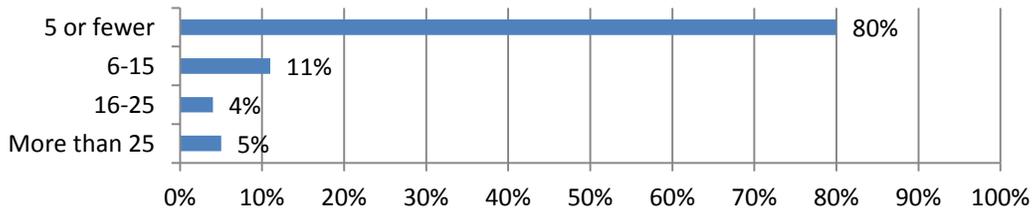
8. Estimate the number of employees you plan to add in 2013.



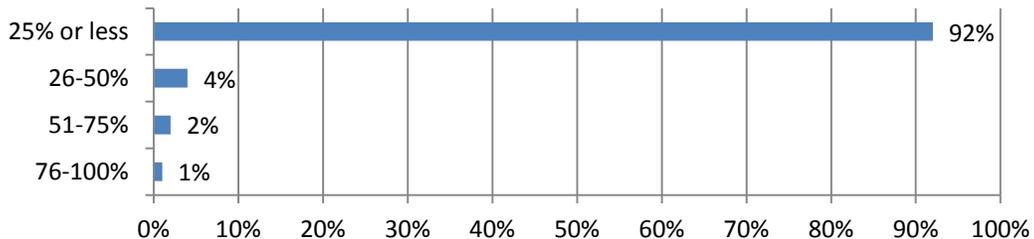
9. Estimate the percentage of your total workforce the new employees will represent.



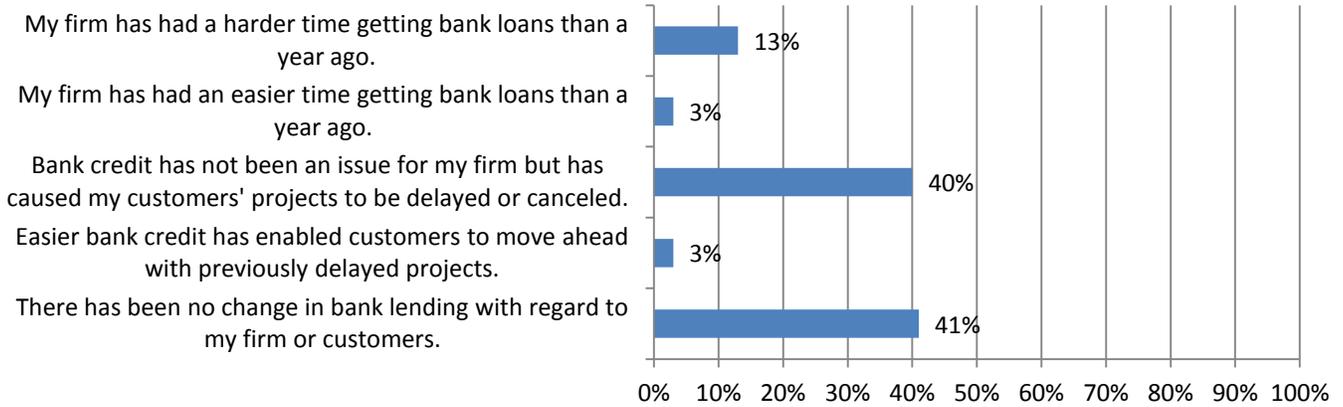
10. Estimate the number of employees you plan to lay off in 2013.



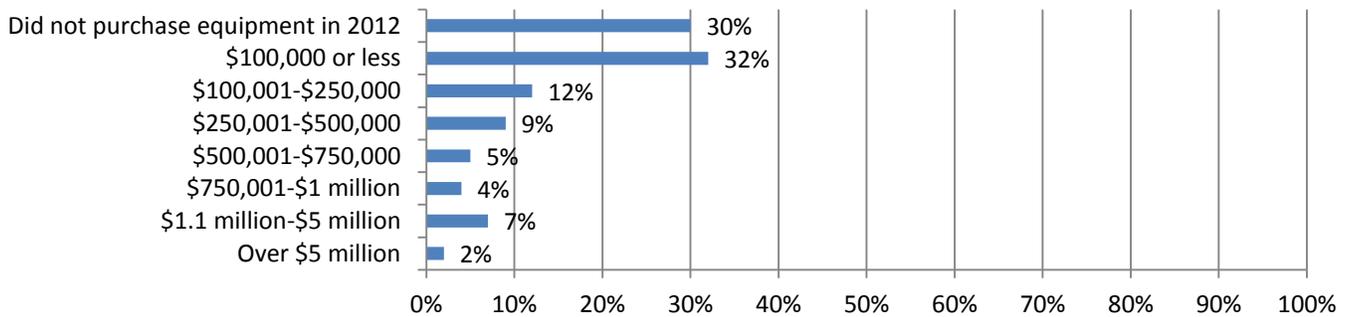
11. Estimate the percentage of the total workforce the laid off employees will represent.



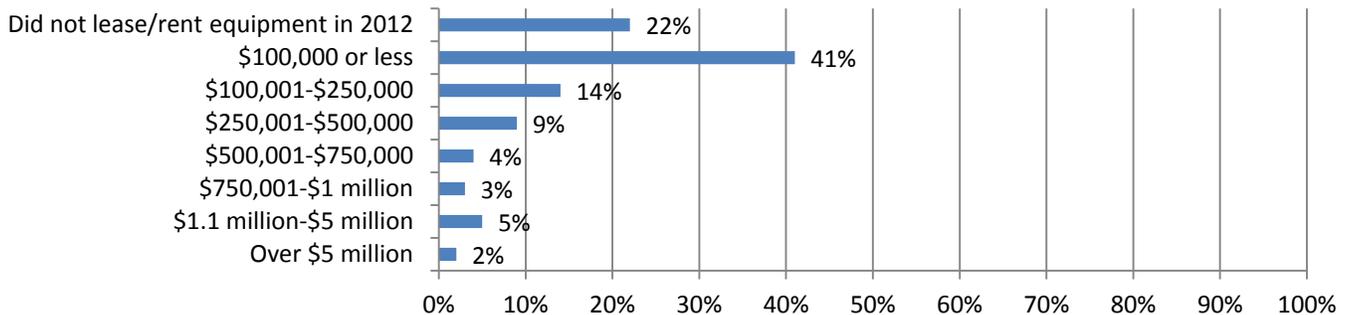
12. Have credit or tighter lending conditions been an issue for your company?



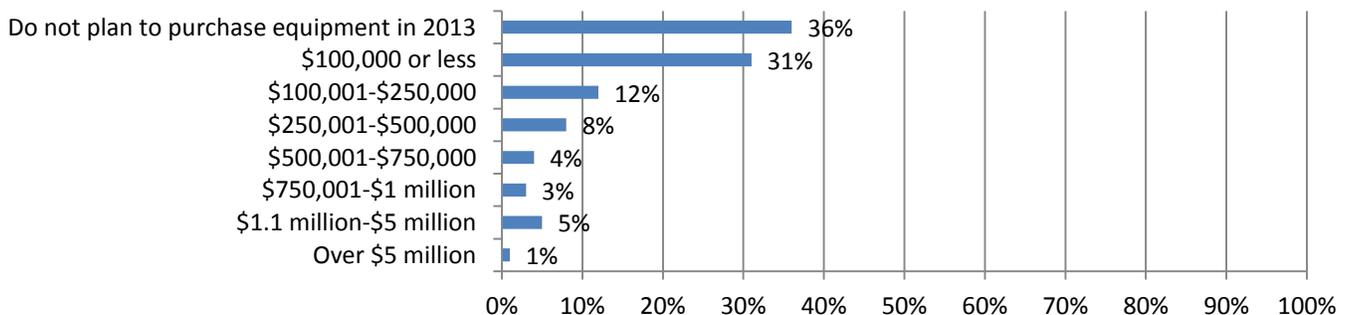
13. Estimate the dollar value of construction equipment you purchased in 2012.



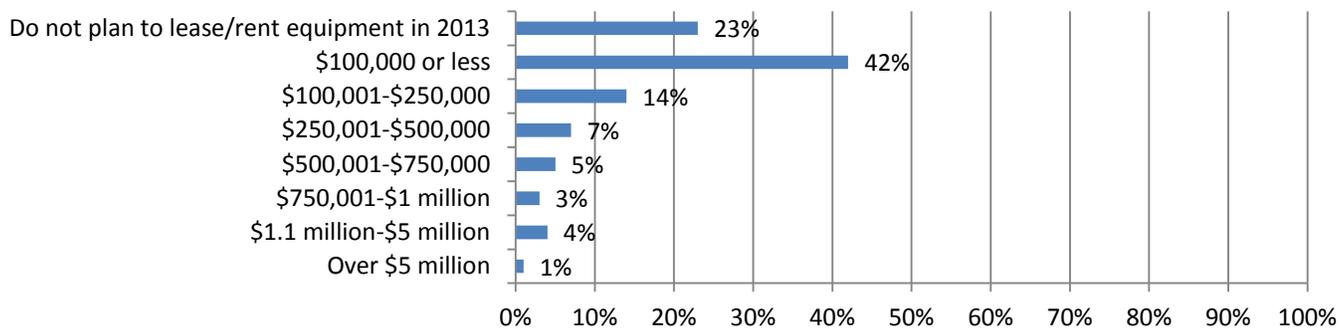
14. Estimate the dollar value of construction equipment you leased/rented in 2012.



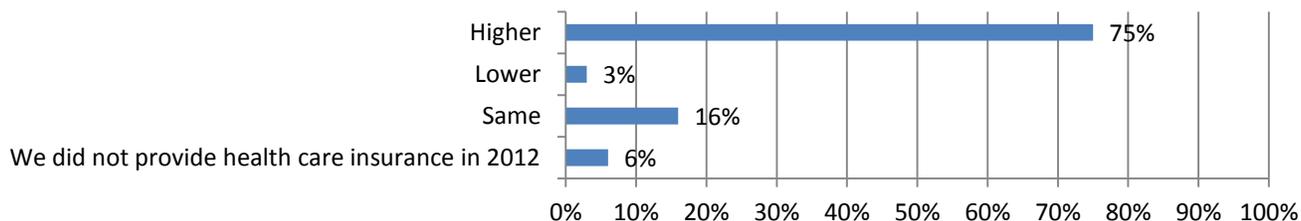
15. Estimate the dollar value of construction equipment you will purchase in 2013.



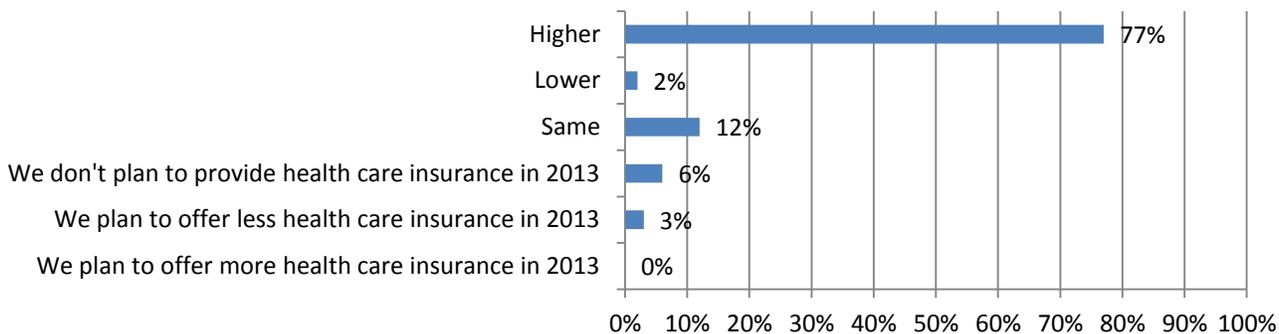
16. Estimate the dollar value of construction equipment you will lease/rent in 2013.



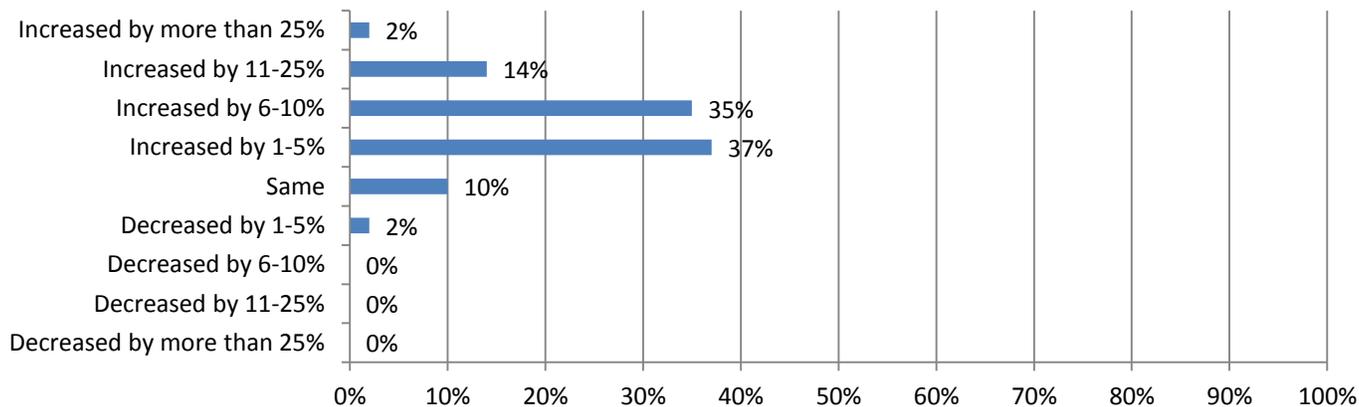
17. Did the cost of providing health care insurance for your employees increase or decrease in 2012?



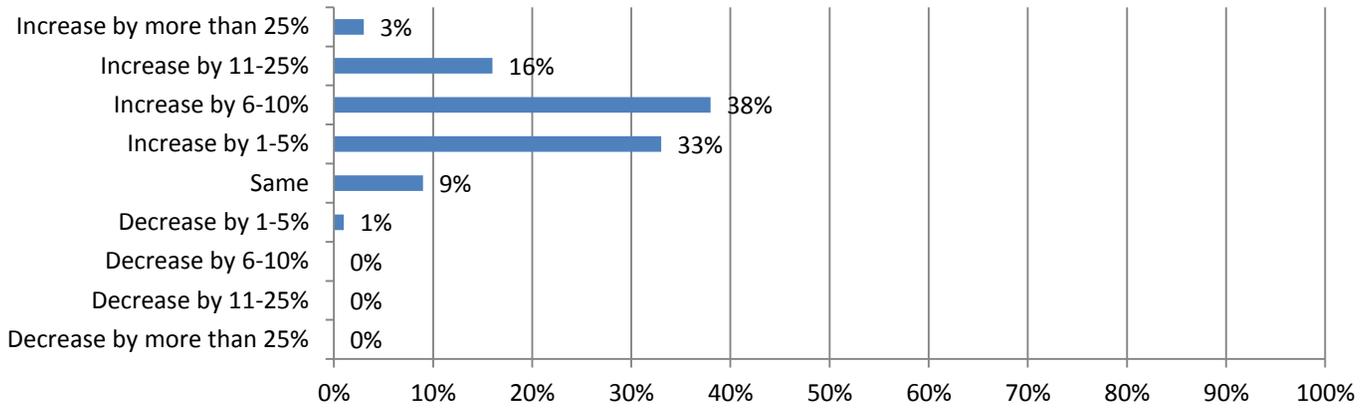
18. Do you expect the cost of providing health care insurance for your employees to increase or decrease in 2013?



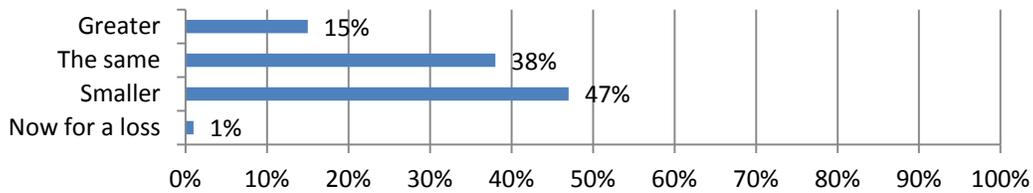
19. Estimate the percentage increase or decrease in construction materials prices in 2012.



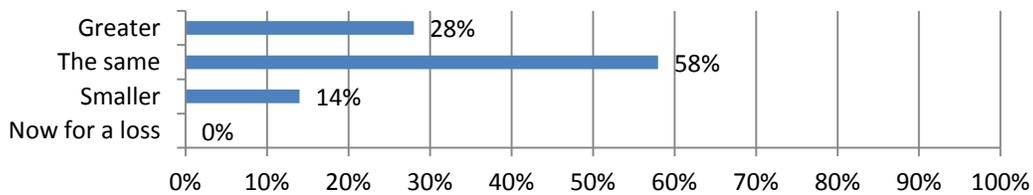
20. Estimate the percentage increase or decrease in construction materials prices you expect in 2013.



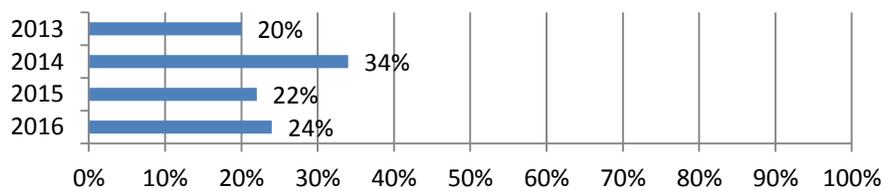
21. Have you adjusted your bids in 2012 so that profits are:



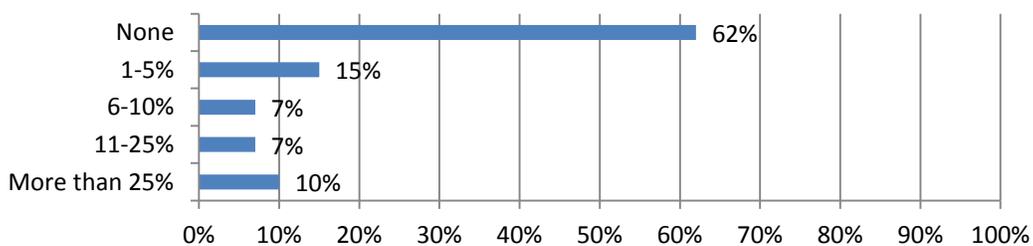
22. Do you plan to adjust your bids in 2013 so that profits are:



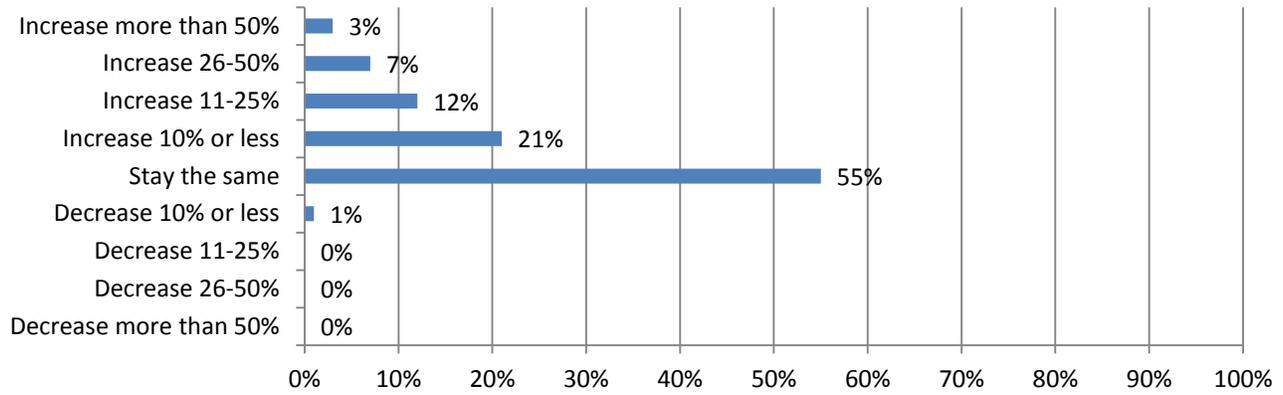
23. When do you expect the construction market to grow again?



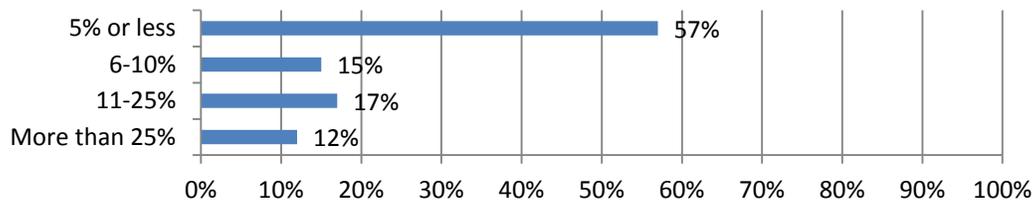
24. In 2012, for what percentage of your work did use Building Information Modeling (BIM)?



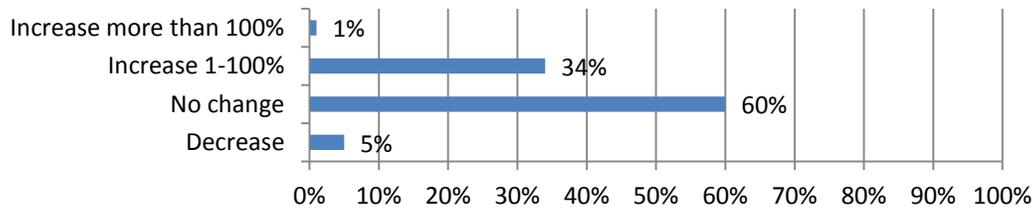
25. Do you expect the amount of projects involving BIM will increase, decrease or stay the same for you in 2013?



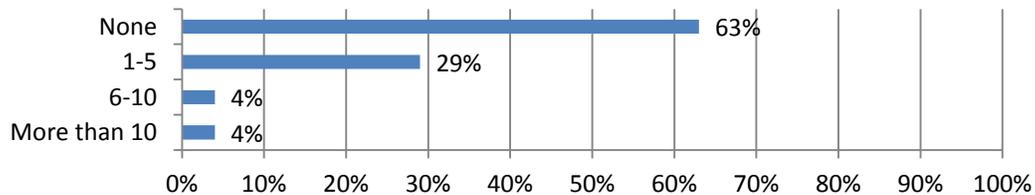
26. What percentage of your work in 2012 was on buildings or structures that were ultimately certified as green or energy efficient?



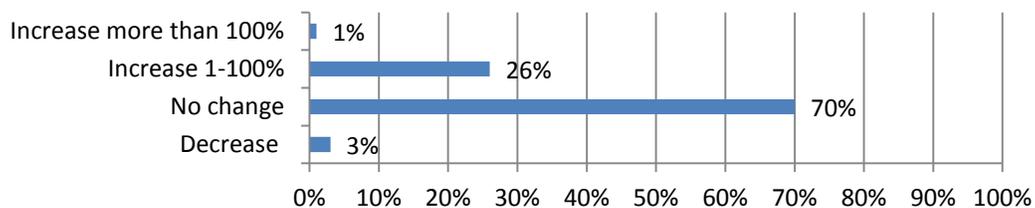
27. What change do you expect in the share of your work in 2013 that is certified green or energy efficient?



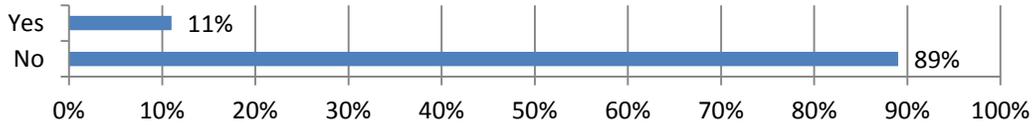
28. In 2012, how many Public Private Partnership (PPP) projects were you contracted to perform on?



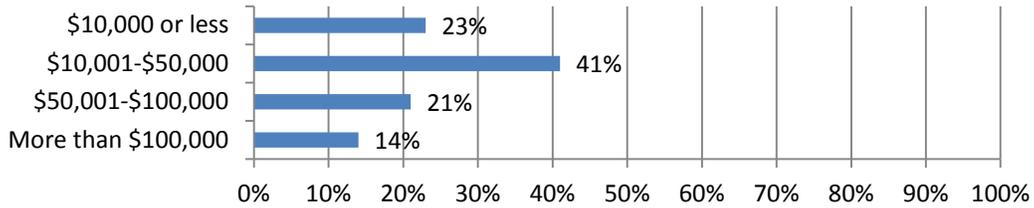
29. Do you expect the number of PPP projects you work on to change in 2013?



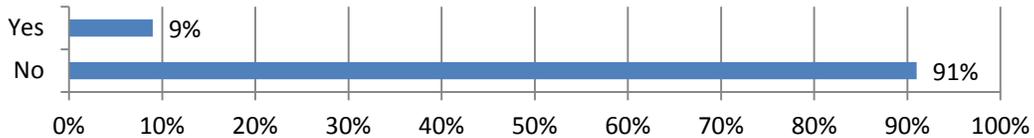
30. Do you plan on acquiring new Financial & Job Cost software in 2013?



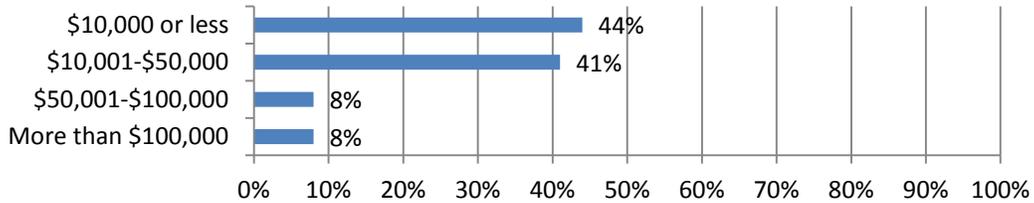
31. Estimate the dollar value of all software to be purchased.



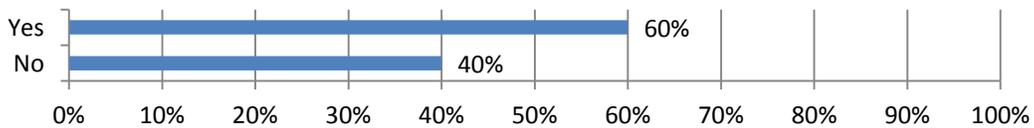
32. Would you consider leasing or financing new Financial & Job Cost software in 2013?



33. Estimate the dollar value of all software to be leased or financed.



34. Do you anticipate investing in your Information Technology department in 2013?



35. Estimate the dollar value of all Information Technology investments.

